Loan Remedial Management & Collection Strategies

A VIRTUAL PROGRAM
COURSE LENGTH - 3 DAYS [9 am to 1pm]
DATE: 21st- 23rd, September 2020
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Loan Remedial Management & Collection Strategies
The 21st century world economic crisis that started with the failed sub-prime mortgages and the various regional economic crisis, has made lending business more challenging than ever.

Recent events with the COVID-19 pandemic, have further increased the challenges in lending, with rising levels of default registered in various climes.

This course is put together to address skills gaps in credit control functions, loan management, remedial management, as well as collection strategies.

The course first takes an overview of the credit risk management process to lay the required foundation. Next, it looks at loan portfolio management and delves into strategies and techniques for proactively managing the portfolio.
The programme progresses with a look at post-approval issues ranging from documentation and compliance with all condition’s precedent to drawdown as well as the issue of loan monitoring and review. These two activities cover the credit control function.

The monitoring and review leads to the identification of early warning signals and the remedial steps to resolve any issues that arise.

The course finally delves into loan Remedial Management and effective Collection strategies, especially strategies that seem to have worked out within the environment of developing economies.
COURSE OBJECTIVES

At the end of the program participants will be able to:

- Manage loans at the portfolio level
- Manage post-approval documentation and disbursement
- Describe the Importance of periodic loan review and monitoring – first, second and third level loan monitoring after disbursement
- Spot early warning signals of deterioration of credit facilities
- Classify them into RAG ratings and initiate actions required
- Design an effective Loan remedial management framework and process
- Implement Collection strategies in the context of the laws and practices of our particular business environment.
- Identify Loan classification, interest recognition and provisioning requirement in line with IFRS 9 and the Prudential Guideline.
LEARNING OUTCOMES

Upon completion of this program, participants will be able to:

● Identify the different types of credit risk and how they arise in different activities.
● Understand loan portfolio management
● Understand how credit facilities are managed from the individual and portfolio perspective.
● Identify early warning signals and the remedial steps to resolve any issues that may come up.
● Learn strategies that have worked out within the environment of developing economies.
COURSE METHODOLOGY

- Pre-course assignments
- Case-based learning
- Group practical sessions and presentations
- Take-home assignments and work submissions
- Very high engagement levels
COURSE MODULES

Day 01
Module 1: Fundamentals of Credit Risk Management
Module 2: Credit Risk Management – advanced concepts
Module 3: Loan Portfolio Management

Day 02
Module 4: Lending control functions - Pre & Post Disbursement Considerations
Module 5: Loan Monitoring and Review
Module 6: Financial Distress and Early Warning Signals

Day 03
Module 7: Loan Remedial Management - Remedial Loan Workout & Collection Strategies
Module 8: IFRS 9 and Providing for Expected Credit Losses (ECL)
Meet Your Faculty Lead

Mr. Dhananjoy Misra
Faculty Lead
A reputed international expert in Risk Management, Mr. Misra worked both as a banker as well as a consultant in a career spanning 32 years across multiple countries in Europe, North America, Asia, Middle East, and Africa.

He has worked at JPMorgan Chase as a Vice President, and at IBM [Global Business Service] as a General Manager and Senior Managing Consultant, Strategy & Analytics.

He has delivered end to end to Basel II project at some of the largest banks in the world as well as delivered numerous banking projects for banks across the globe.

Mr. Misra is an experienced trainer and also delivers lectures in professional fora across the globe.
Fee: $398.00

Special Corporate Pricing Discount
30% discount with 5 participants
50% discount with 6 or more participants

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