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BUSINESS ADVISORY

CORPORATE RESTRUCTURING SOLUTION

STRATEGIC PLANNING SOLUTIONS

EXECUTIVE RETREAT FACILITATION



INTRODUCTION

Our Business Advisory Services combine the strengths of two decades of experience and international alliances to deliver customized solutions guaranteed to meet your business objectives.

Our dedicated team of industry specialists and financial advisors provide a range of advisory services tailored to improve your organization's effectiveness. These services include:

CORPORATE RESTRUCTURING SOLUTION

An organization, when faced with substantial challenges, needs to review its various potentials and focus on its core competencies. These challenges could range from competing in a volatile operating environment, inefficient processes, poor capacity, weak human resources and poor management focus, just to mention a few. In addressing these challenges, organizations often resort to corporate restructuring in order to sustain or improve on corporate value through enhanced operational and financial performance. In other words, corporate restructuring becomes imperative when the original operating framework of the organization can no longer deliver its output efficiently and effectively.

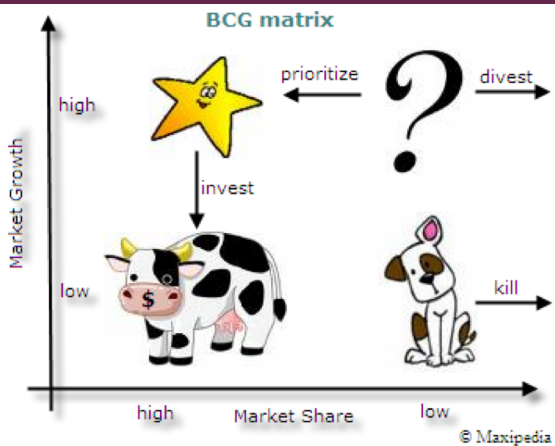
A proactive organization seeking to exploit strategic opportunities must therefore have effective structures that assure competitive positioning. Our corporate restructuring methodology will deliver this.

STRATEGIC PLANNING SOLUTIONS

Private Sector

In the private sector, Strategic planning is the platform for successful organizations who deliver unbeatable results world over. It is the formal consideration of the future course of proactive organizations. This helps them in clearly defining objectives and formulating strategy, following detailed internal and external situation analysis. This process is complemented by careful implementation and periodic evaluation of set strategies with a view to making adjustments as necessary, in order to lead competition, with focus on the set objectives.

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The overall goal of our strategic planning methodology is to ensure that your organization and all its sub-systems (processes, departments, teams, structures, etc.) work together in an optimum fashion to achieve the desired results.

Public Sector

Globally, the Millennium Development Goals (MDGs) have become the major yardstick for measuring effectiveness of modern day governance particularly in emerging economies. For noticeable achievement in public Sector administration, it is imperative for governments at all levels to embark on commendable initiatives in order to attain these goals, through the adoption and implementation of Medium-Term Sector Strategies (MTSS) and Medium Term Expenditure Frameworks (MTEF).

The Medium-Term Sector Strategy (MTSS) for public sector is a process of identifying projects and programmes of key Ministries, Departments and Agencies (MDAs) that are critical to the implementation of economic development frameworks such as the National Economic Empowerment Development Strategy (NEEDS) and MDGs. These policies and programmes are then incorporated into a 3-5 year Medium Term Plan.

The Medium Term Expenditure Framework (MTEF) on the other hand, is a tool that, on the basis of the costing of the MTSS, sets out the medium-term expenditure priorities while recognizing the hard budget constraints against which action plans can then be developed and refined. It is a sharp departure from the traditional annual budgeting approach which often isolates events outside the annual cycle, particularly the macro-economic realities, the expected revenues, and the longer-term funding needs of programs that characterize public sector budgeting processes.

Working with our team of professionals, with tested hands-on experience, we deliver these uncommon solutions to Federal Governments, State Governments and their MDAs, Local Governments, making them more focused in delivering the expectations of their various stakeholders. Our solution covers both education/capacity building and consulting (including MTSS Process Mapping; handholding on the preparation of the MTSS; as well is monitoring and evaluation).

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EXECUTIVE RETREAT FACILITATION

Our Executive Retreat facilitation will guide your organization through the process of creating time for reflection, prioritizing, setting clear goals and SMART objectives or developing action plans for the coming years.

Our process is designed to draw on unique perspectives and reconcile the divergent ideas to create an effective and high-impact retreat output that is supported by the entire organization.

ACQUISITION DUE DILIGENCE & INTEGRATION

Our experience in the area of acquisition due diligence covers several clients and a methodology that ensures a holistic coverage of all Financial, Human Resource, Legal, Operational and other areas. We are able to effectively blend structured reviews with market intelligence, in ensuring that conclusions and recommendations recognize the subtle and often critical details.

On post-acquisition integration, we have verifiable foot prints, which include sensitive multiple institution mergers very successfully implemented. Our methodology involves the deployment of unique change management initiatives and the engagement of all key stakeholders thereby maximizing the integration outcome.

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